

09636547 081100

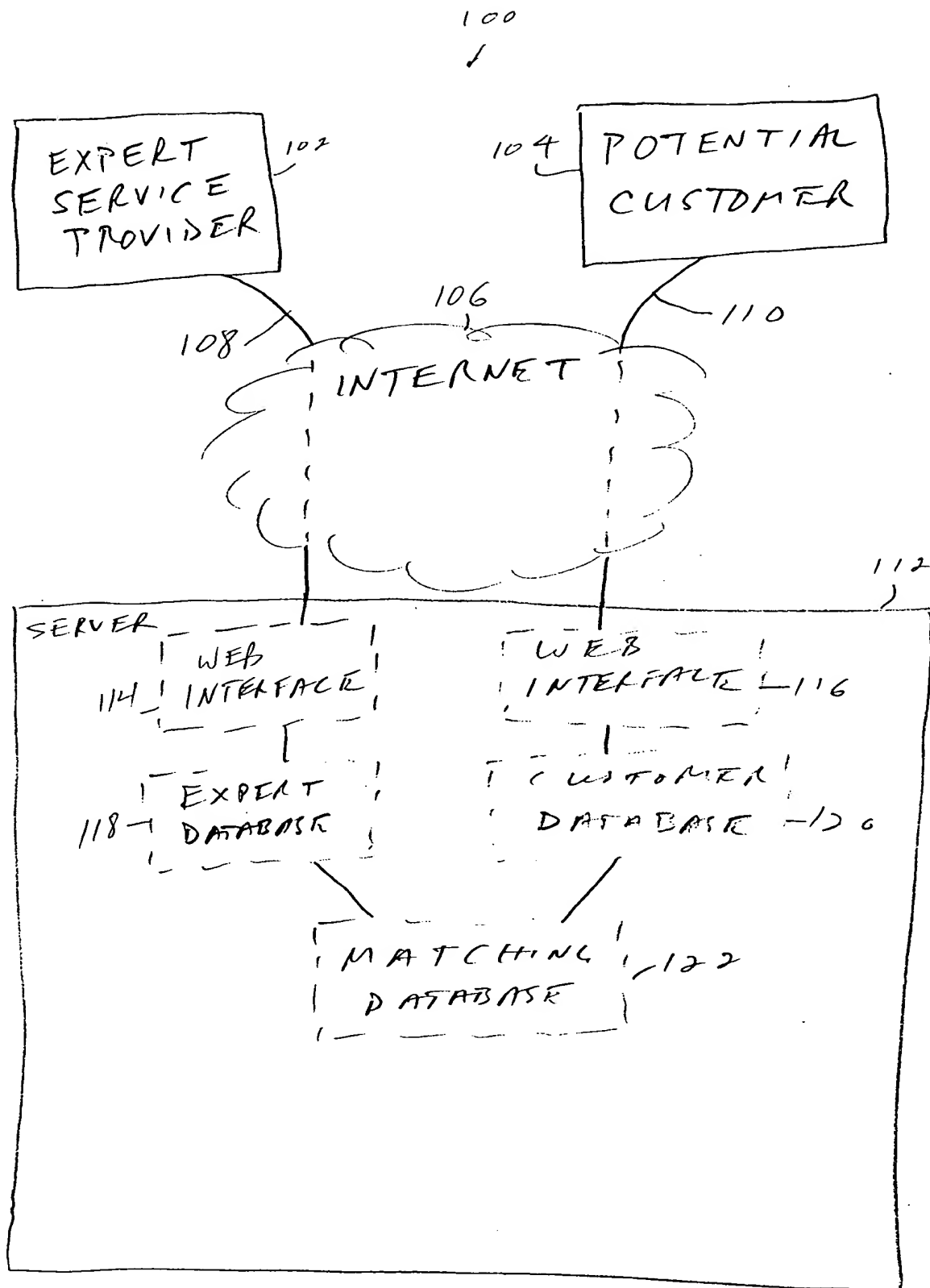
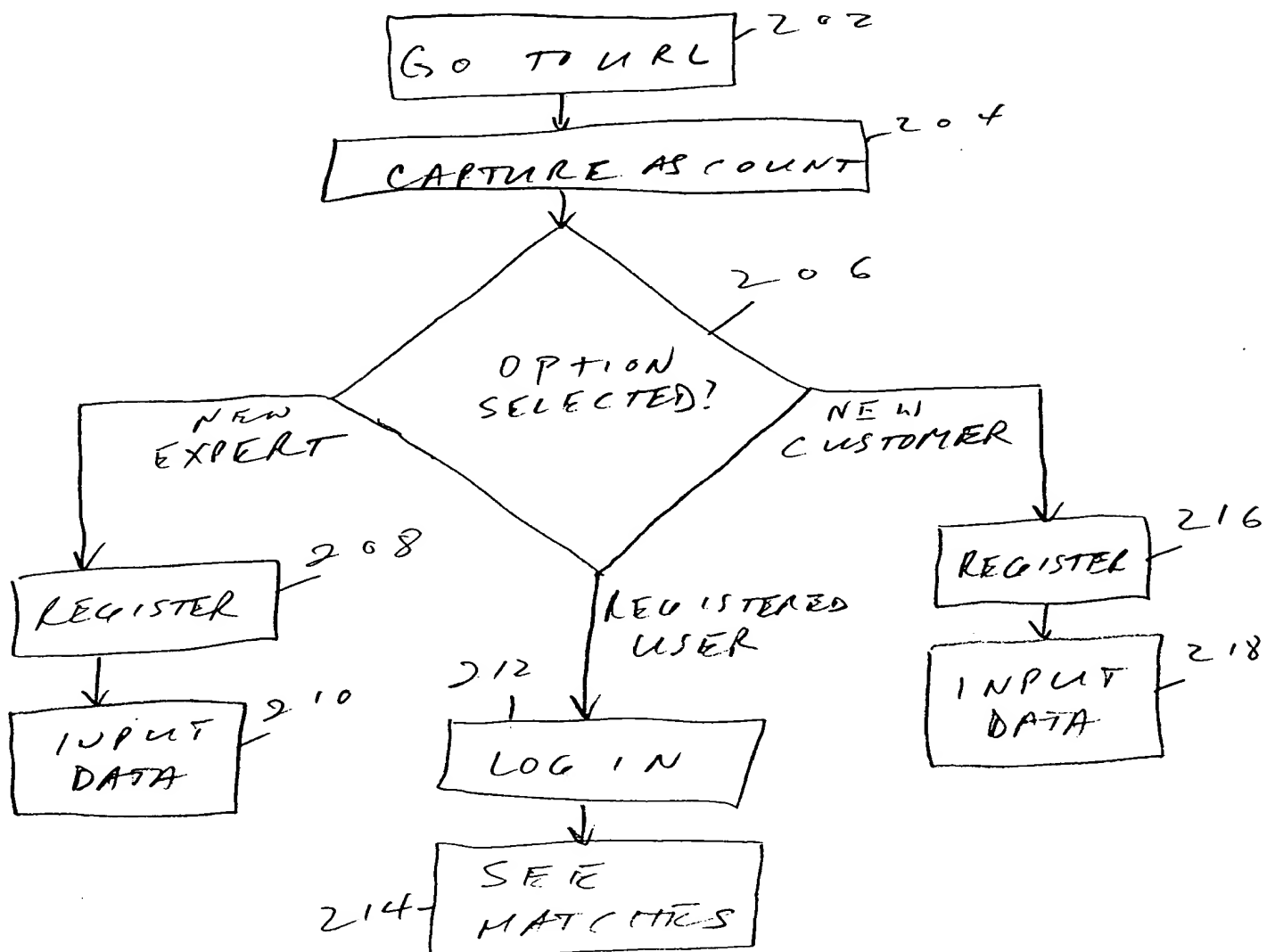


Fig 1

**060708**



FB-2

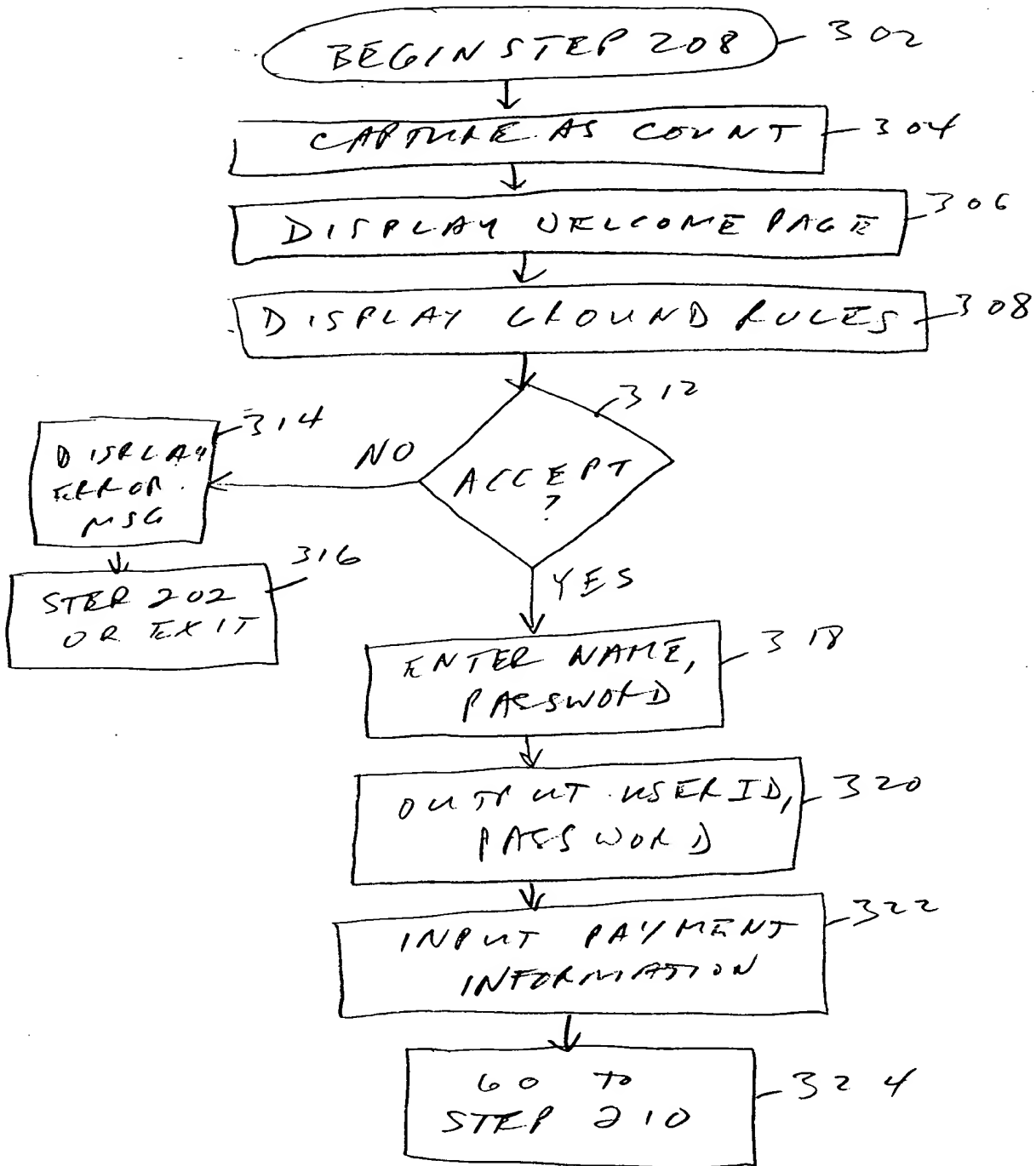


Fig. 3

## individual consultant registration

400

### [FrontPage Save Results Component]

Please provide the following contact information (my address will be kept confidential by biothink):

First name

Last name

Middle initial

Organization

Street address

Address (cont.)

City

State/Province

Zip/Postal code

Country

Work Phone

FAX

E-mail

URL

### BILLING

Credit card  ☒

Cardholder name

Card number

Expiration date

I would like to be contacted by:

- ☐ e-mail (primary way of communication)
- ☐ phone      The best time to call is  hh:mm:ss am/pm
- ☐ fax

Time zone:

GMT - 12 hrs Eniwetok, Kwajalein



Fig.  
4A

00130" 45960

## Personal Information

### I am interested in:

- ☐ consulting opportunities in my area of expertise
- ☐ learning more about permanent job opportunities
- ☐ learning more about temporary job opportunities
- ☐ serving as a medical expert for industry or others

### I am available for consulting:

- ☐ immediately
- ☐ in 1 week from now
- ☐ in 2 weeks from now
- ☐ in 2-4 weeks from now
- ☐ in 4-8 weeks from now

### I am available for a temporary job:

- ☐ immediately
- ☐ in 1 week from now
- ☐ in 2 weeks from now
- ☐ in 2-4 weeks from now
- ☐ in 4-8 weeks from now

### I am available for a permanent job:

- ☐ Short term (0-3 months)
- ☐ Maybe later (3-6 months)
- ☐ Maybe later (6-12 months)
- ☐ Keep me posted about opportunities

### Length of availability -- I will be available for consulting for:

- ☐ 1 week
- ☐ 2 weeks
- ☐ 2-4 weeks
- ☐ 4-8 weeks
- ☐ flexible
- ☐ as the project requires

### I have the following geographic preferences for working with clients:

400  
(cont'd)

402

404

406

Fig.  
4B

408

<input type="checkbox"/> New York Metro	<input type="checkbox"/> San Francisco(Bay Area)	<input type="checkbox"/> Washington DC Metro	<input type="checkbox"/> Boston Metro
<input type="checkbox"/> New Jersey	<input type="checkbox"/> Pennsylvania	<input type="checkbox"/> Chicago Metro	<input type="checkbox"/> NW
<input type="checkbox"/> NE	<input type="checkbox"/> SW	<input type="checkbox"/> SE	<input type="checkbox"/> Southern California
<input type="checkbox"/> anywhere in the US	<input type="checkbox"/> Europe	<input type="checkbox"/> Asia Pacific	<input type="checkbox"/> Americas

**Your education / certification (check all that apply):**

<input type="checkbox"/> MD	<input type="checkbox"/> LPN
<input type="checkbox"/> PhD	<input type="checkbox"/> BS
<input type="checkbox"/> RPh	<input type="checkbox"/> RAC
<input type="checkbox"/> RN	<input type="checkbox"/> MBA

**Other degree or certification:**

4

**Industry experience:**

- ☐ <2 years
- ☐ 2 - 5 years
- ☐ > 5 years

### Memberships:

- ☐ AMA
- ☐ AMWA
- ☐ DIA
- ☐ FDLI
- ☐ RAPS
- ☐ Other

**Number of professional presentations/classes you've taught or organized:**

- ☐ none
- ☐ <5
- ☐ > 5

**Number of publications you've authored or co-authored:**

Fig.  
4c

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Fig. 4D

400 (cont'd)

**06936**

## individual expert questionnaire

**Your expertise is focused in:**

## Business development



502

500

Fig. 5

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600

## individual expert registration

### Your expertise:

#### Business Development

- 602 {
- ☐ Integrated Due Diligence assessments
  - ☐ Business opportunity identification
  - ☐ Business strategy
  - ☐ In-licensing
  - ☐ Out-licensing
  - ☐ Portfolio and Product analysis
  - ☐ Licensing negotiations
  - ☐ Product acquisitions
  - ☐ Mergers and acquisitions
  - ☐ Financial modeling

Level of skill

1	2	3	4	5
0	0	0	0	0
0	0	0	0	0
0	0	0	0	0
0	0	0	0	0
0	0	0	0	0
0	0	0	0	0
0	0	0	0	0
0	0	0	0	0
0	0	0	0	0

604

602

Submit Form

Reset Form

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Fig. 6

700

## individual expert questionnaire

Thank you very much for registering with BioThink regarding your primary area of expertise.

If you have a secondary or tertiary area of expertise, please select it below and answer the questions.

Business development

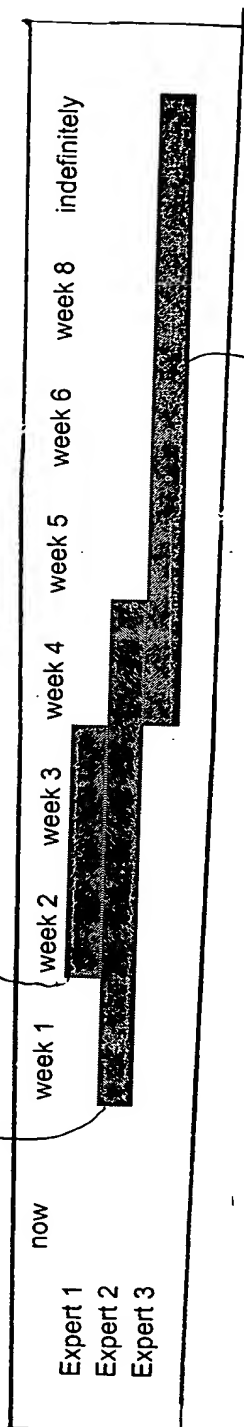


Otherwise, please [click here](#) to return to the main BioThink page for more news about the allied disciplines of biotechnology, medical devices and pharmacology.

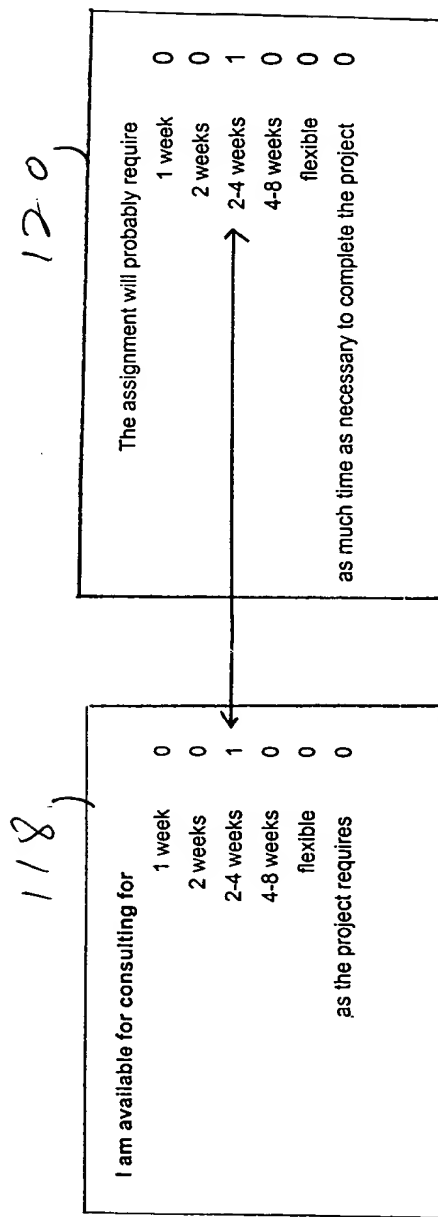
Fig. 7



804, 802



858



95

Your expertise is focussed in

- Business development 1
- Clinical Research: Clinical Study Monitoring (CRA) 0
- Clinical Research: Medical Monitor 0
- Clinical Research: Project Management 0
- Data Management 1
- Good Manufacturing Practice 1
- Marketing consulting 0
- Medical Information 0
- Medical Writing 0
- Pre-clinical research 0
- Public relations 0
- Product Safety 0
- Regulatory consulting 0
- Statistics 0
- Medical Expert 0
- Toxicology and pharmacology research 0
- Financing and M&A expertise 0
- Legal expertise 0
- Recruiter 0

We need experts (consultants) or job applicants with experience in

- Business development 3
- Clinical Research: Clinical Study Monitoring (CRA) 0
- Clinical Research: Medical Monitor 0
- Clinical Research: Project Management 0
- Data Management 0
- Good Manufacturing Practice 0
- Marketing consulting 0
- Medical Information 0
- Medical Writing 0
- Pre-clinical research 0
- Public relations 0
- Product Safety 0
- Regulatory consulting 0
- Statistics 0
- Medical Expert 0
- Toxicology and pharmacology research 0
- Financing and M&A expertise 0
- Legal expertise 0
- Recruiter 0

Your expertise

- Business Development
- Integrated due-diligence assessments 2
- Business opportunity identification 1
- Business strategy 3
- In-licensing 0
- Out-licensing 0
- Portfolio & Product analysis 3
- Licensing negotiations 0
- Product acquisitions 0
- Mergers and acquisitions 0
- Financial modelling 0

We need the following experience in experts and candidates

- Business Development
- Integrated due-diligence assessments 3
- Business opportunity identification 0
- Business strategy 0
- In-licensing 0
- Out-licensing 0
- Portfolio & Product analysis 0
- Licensing negotiations 0
- Product acquisitions 0
- Mergers and acquisitions 0
- Financial modelling 0

Fig. 10

1002

1004

1000

ACKNOWLEDGE USER  
BY NAME 1102

1104  
ANY  
MATCHES?

1106  
PROMPT USER TO  
CHANGE MATCHING  
PARAMETERS OR  
EXIT

YES  
1108

VIEW  
WHICH  
MATCHES?

PREVIOUSLY  
PURCHASED

1110  
NEW  
PURCHASE  
RECORDS

1112  
VIEW  
PREVIOUSLY  
PURCHASED  
RECORDS

1114  
HOW  
TO  
DISPLAY?

SCREEN

1116  
E-MAIL  
RECORDS

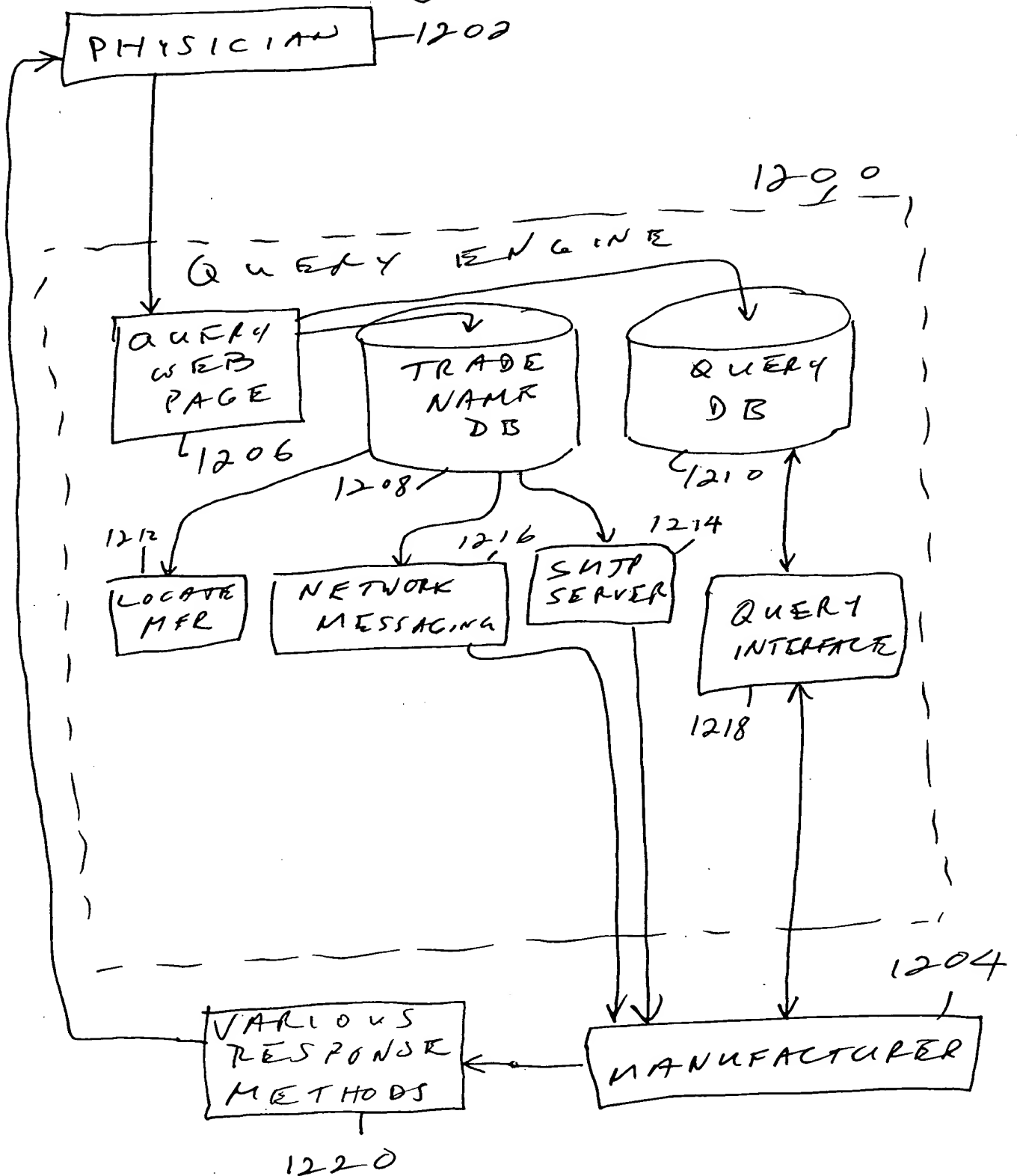
1118  
DISPLAY  
ON  
SCREEN

1120  
PRINT

Fig. 11

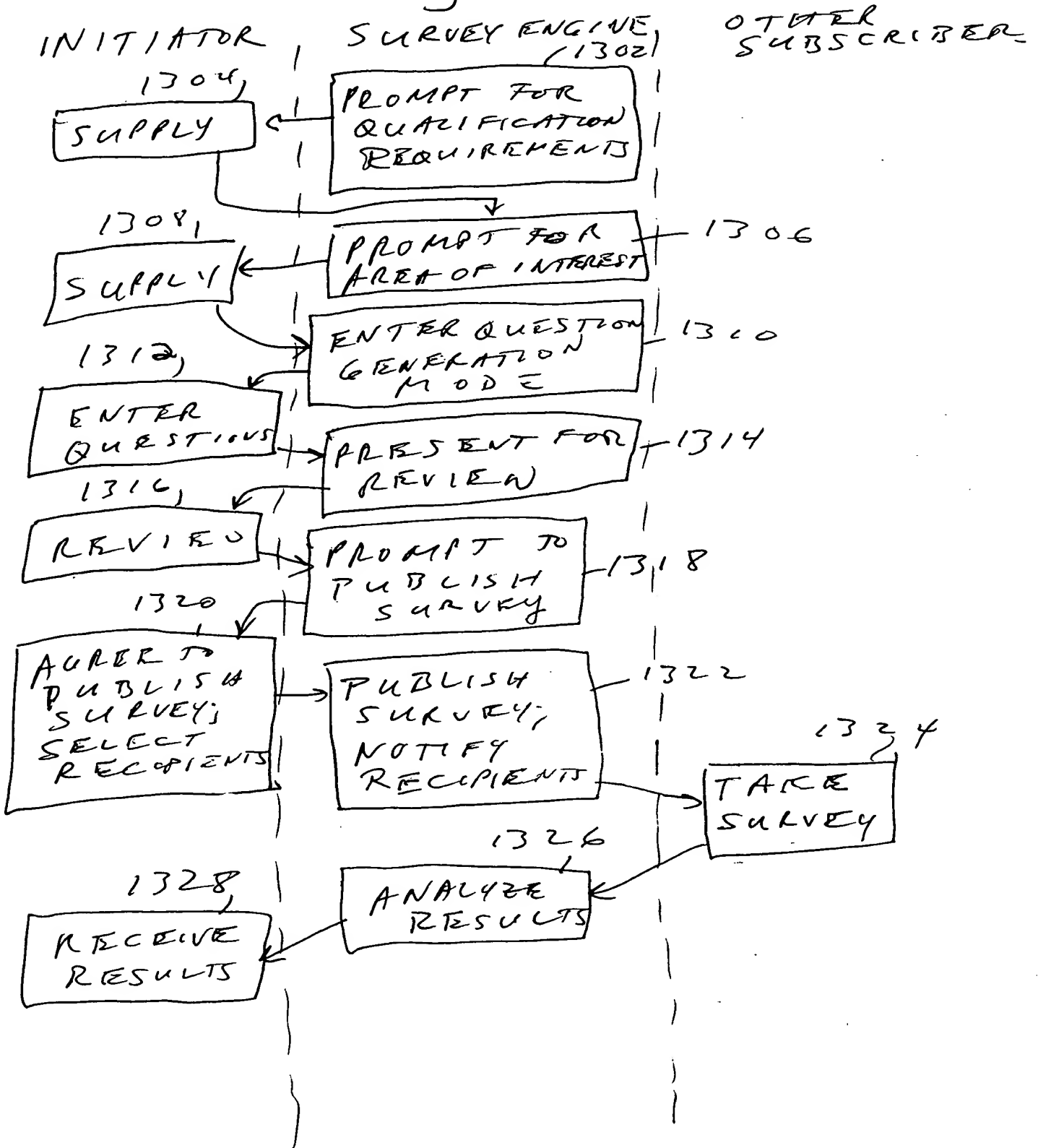
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Fig. 12



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# Fig. 13



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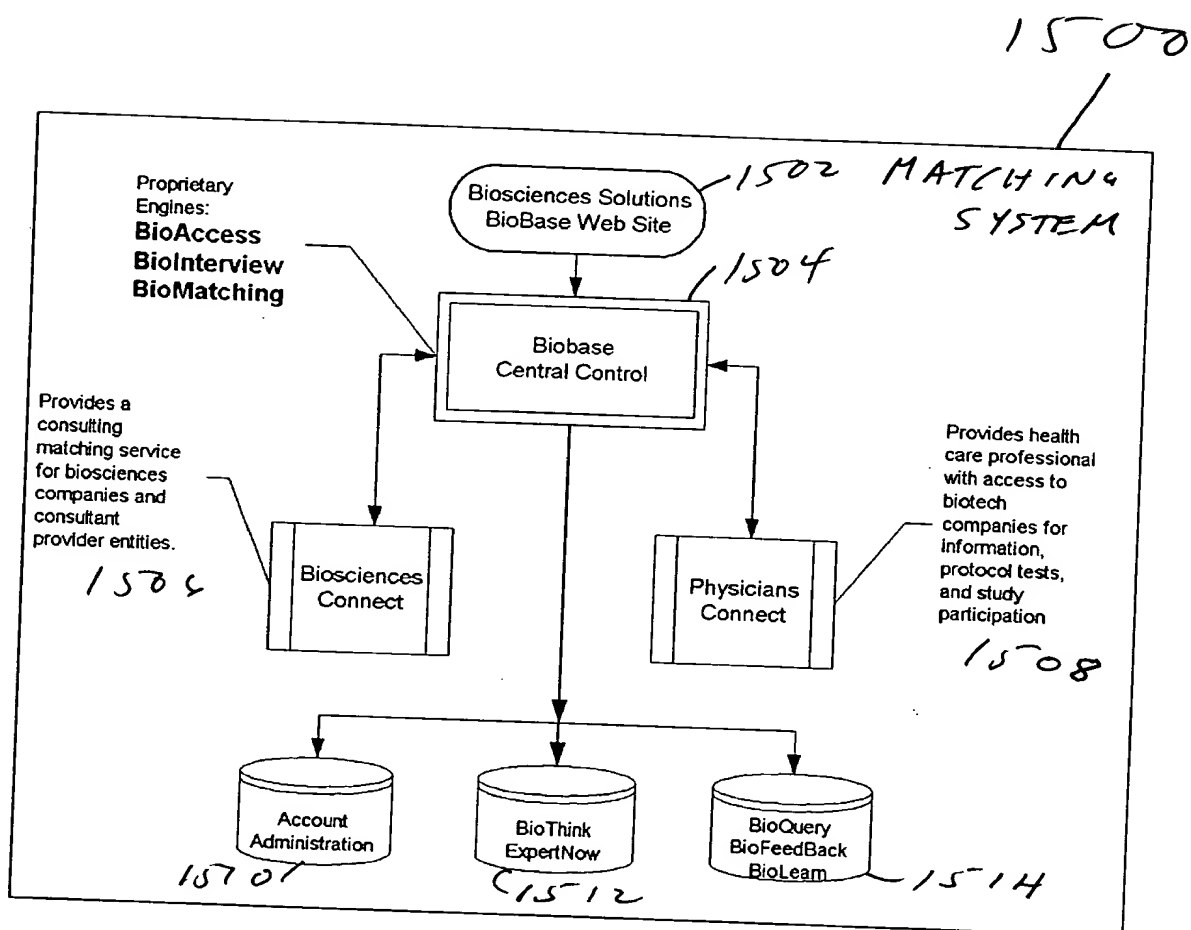
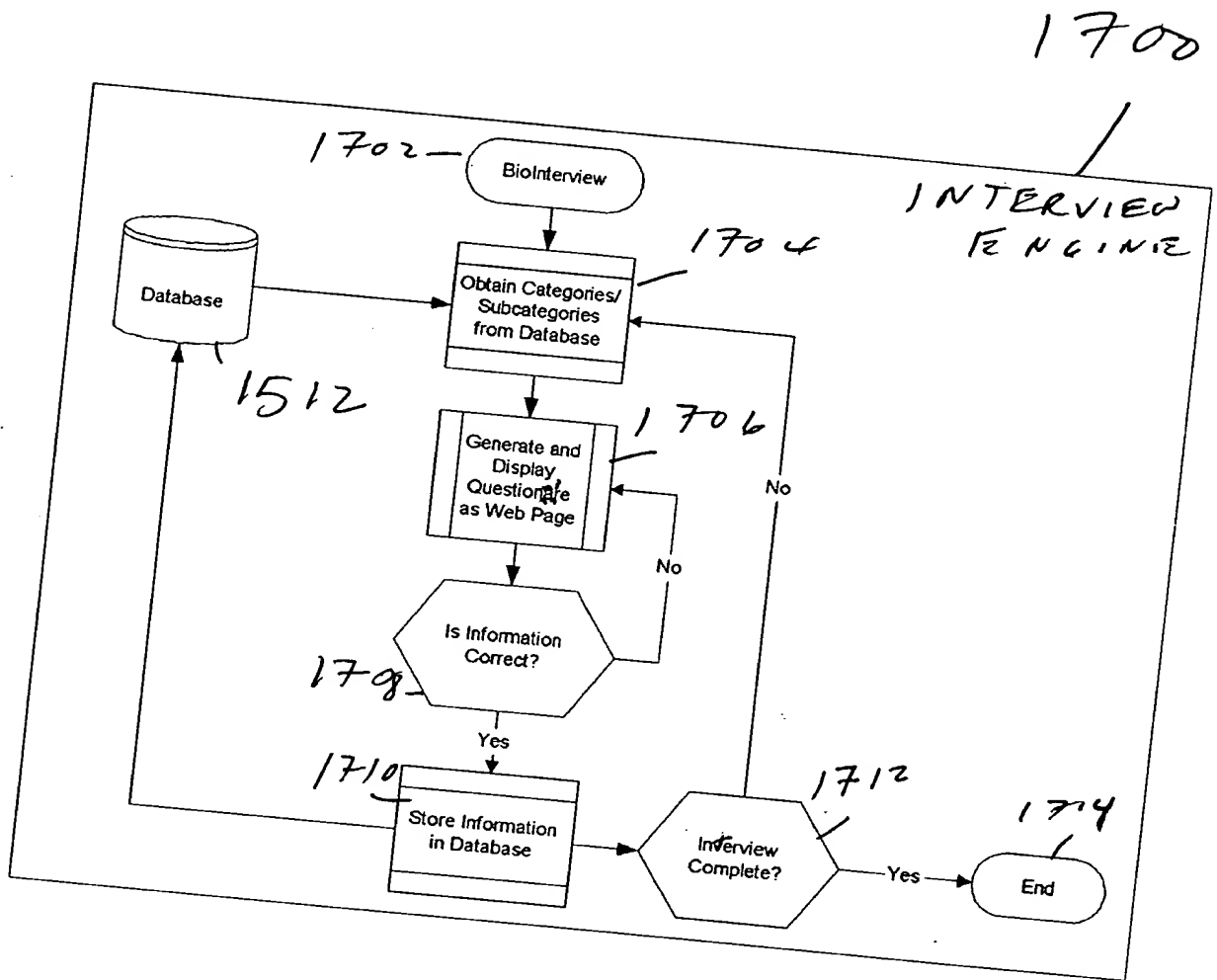
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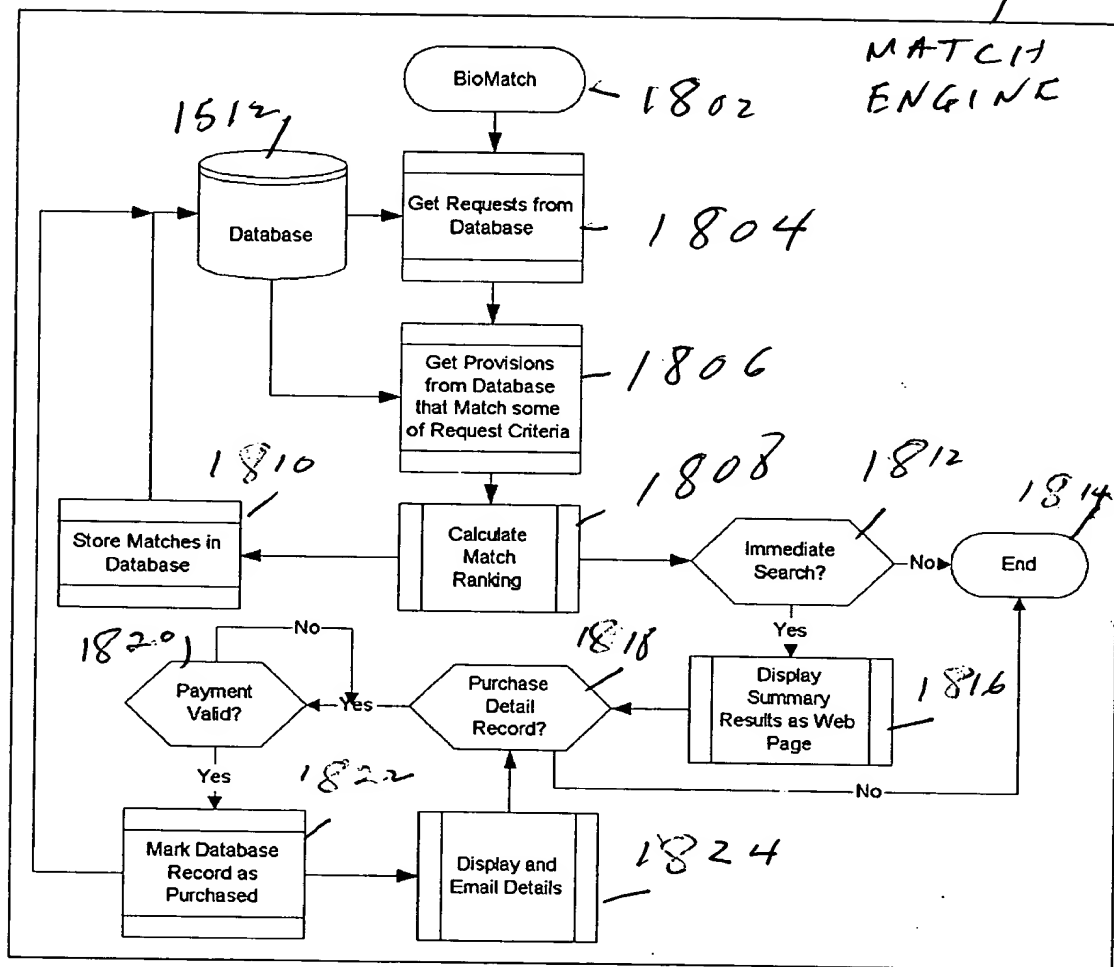




Fig. 17



# Fig. 18



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# Fig. 19

1900  
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